

Exhibit 10-H Sample Cost Proposal

SAMPLE COST PROPOSAL (EXAMPLE #1)

Contract No. _____

Date _____

Consultant _____

DIRECT LABOR

Classification	Name	Range	Hours	Initial Hourly Rate	Total
Project Manager	_____	_____	_____	@ _____	\$ _____
Highway Engineer	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____
Bridge Engineer	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____
Technician	_____	_____	_____	@ _____	\$ _____
Project Manager	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____
	_____	_____	_____	@ _____	\$ _____

Subtotal Direct Labor Costs \$ _____
 Anticipated Salary Increases \$ _____
 Total Direct Labor Costs \$ _____

Fringe Benefits	Rate	Total
	_____ %	\$ _____
Total Fringe Benefits		\$ _____

Indirect Costs	Rate	Total
Overhead	_____ %	\$ _____
General and Administrative	_____ %	\$ _____
Total Indirect Costs		\$ _____

FEE (Profit)	Total
	\$ _____

OTHER COSTS

Travel Costs	\$ _____
Equipment and Supplies (Itemize)	\$ _____
Other Direct Costs (Itemize)	\$ _____
Total Other Costs	\$ _____

Subcontractor Costs (attach detailed cost estimate for each subcontractor)	\$ _____
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TOTAL COST	\$ _____
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	Fringe Benefit %		Overhead %		General Administration %		Combined %
NORMAL	+		+		=		
OVERTIME	+		+		=		
			FEE %				

CALCULATION INFORMATION

[illegible]

1. Names and classifications of team members at a level of _____ must be listed. FOR ALL OTHER EMPLOYEES USE CLASSIFICATIONS ONLY.
2. For named employees enter the actual hourly rate. For classifications only, list the average hourly rate for that classification.